



October 2nd to 6th, 2023, Ulaanbaatar

BUSINESS MISSION TO MONGOLIA

- ➤ International Trade Show < Mongolia Mining and Oil>
- > Mongolia International Mining Investment Conference
- > Tailored CECC Business Program

Join Now

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On behalf of CECC team we welcome you to the Business Mission to Mongolia to attend the major international trade show "Mongolia Mini**ng**-2023" and CECC business program organized in partnership with Canadian Embassy to Mongolia as well as Mongolian government and business stakeholders. We are offering two participation options and look forward to seeing you on our mission.

WHEN: October 2nd to 6th, 2023 | WHERE: ULAANBAATAR, Mongolia

The list of delegates will be closed at September 15th, 2023

Program details and costs

1. In-person participation option:

Admission fees: Member rate: \$960.- USD per participant; Standard rate: \$1230.- USD per participant 40% discount is granted to a 2nd and every next participant from the same company

The admission fee includes:

- Participation at "Mongolia Mining" international trade show and official program of events
- Guided tours around "Mongolia Mining" trade show with CECC representative
- Presentations of Canadian delegates and their interests to Mongolia business community
- Participation at the joint CECC exhibition booth and the booth assistance from CECC Mongolia representatives
- Business Round table "Canada-Mongolia Business Cooperation" organized in collaboration with the Canadian Embassy to Mongolia and Mongolian government Mongolia Business Council and business stakeholders
- Tailored individual B2B programs according to the business interests of Canadian delegates
- Companies visits and meetings with top management teams of leading Mongolian companies and government officials, business councils and professional associations
- "Meet the partner" session organized in collaboration with Mongolia Business Council, MFA of Mongolia, sectoral ministries, the Embassy of Mongolia to Canada and the Embassy of Canada

- Business reception with Mongolian business community and the government hosted by Canadian Embassy to Mongolia
- Logistical advisory, including visa, hotel and local transportation options

What is not included:

- International travel fares and hotel accommodation,
- Individual translation services outside of the mission program
- Local transportation outside of official program
- Tickets and fees to events or sites outside of the Trade show
- Travel costs to Oyu Tolgoi/Rio Tinto or other remote mining sites** (available within the official **program, pls.** see detailed information below)
- Medical insurance

** Site visit to Oyu Tolgoi mining assets (dates TBC)

CECC in collaboration with Canadian Embassy to Mongolia and Oyu Tolgoi/Rio Tinto is offering for the interested delegates the one-day site visit to the mining asset.

The cost of the trip is \$330.- USD and includes:

- air transportation from Ulaanbaatar to the mining site
- local transportation and access to the mining site
- organized site visit with mining specialists from Oyu Tolgoi team
- Q&A session with Oyu Tolgoi representatives
- snack and refreshments

2. Indirect participation option

Admission fees: CECC member fee: \$350.- USD; Standard fee: \$480.-USD

The admission fee includes:

- Display of company's marketing materials at the CECC joint booth
- Conducting meeting with potential partners and clients on behalf od the company, if requested
- Conducting presentation and introduction of product materials provided by the companies by the marketing associate with technical/miming background
- Developing and production of market response forms
- Collecting market feedback and contacts from Mongolian companies interested in cooperation (special market response forms will be filled for each potential Mongolian partner)
- Presentation of company's information at the official networking events
- Facilitating direct connections with potential buyers and clients in the market
- After mission follow up assistance with identified Mongolian buyers or partners

What is not included:

- Mailing charges for delivery of the marketing materials to Mongolia
- Printing costs for production of the marketing materials on the ground in Mongolia

What is required:

To mail all marketing materials to the assigned CECC partner recipient no later then on August 25th, 2023:

Ulaanbaatar 14241 Mongolia

OR provide us with the <u>printable version</u> of the marketing materials for producing them on the ground in Mongolia. *Extra charge will be involved at this case depending on quality and quantity of printed materials as per the printing shop prices*

We ask all admission fees to be processed by **September 15**th, 2023. Official **CECC payment documents will be provided.**

For questions, registration and other related information, please, contact:

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